

Unintended Consequences of a Ban on Illegal Fishing Gear

Evidence from a Field Experiment in
Tanzania



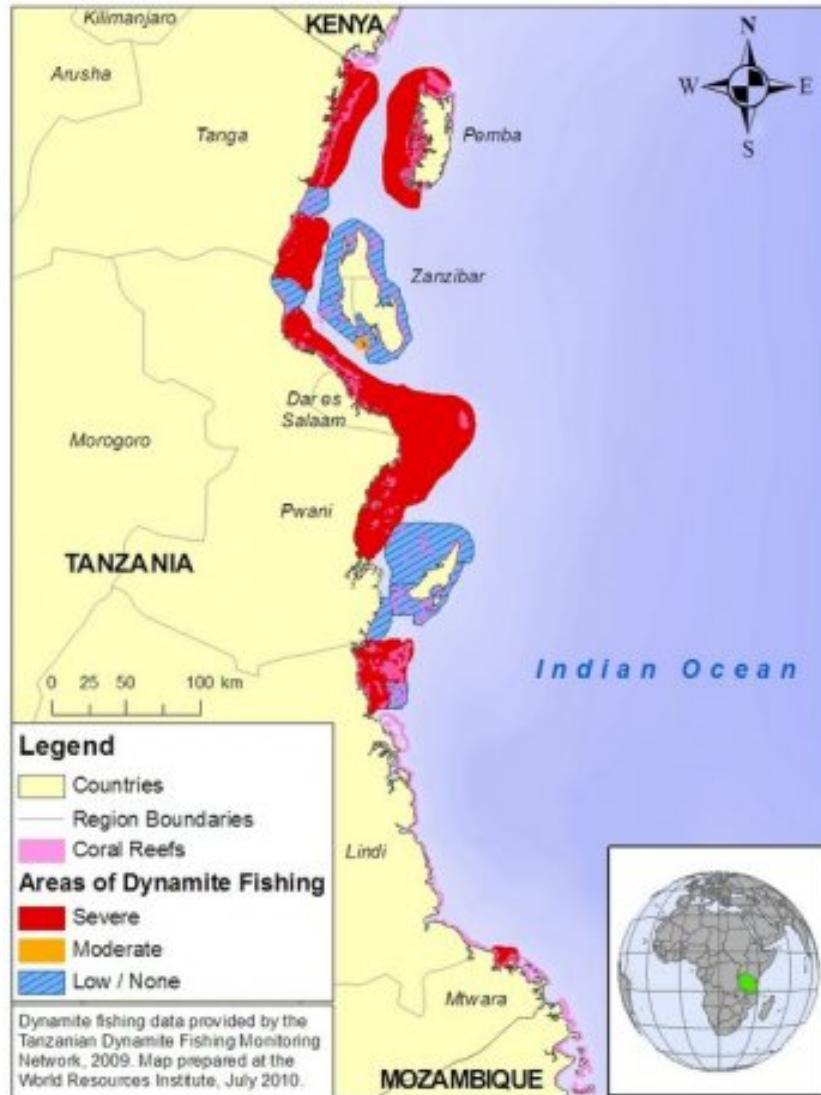
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Motivation: Small-scale Fisheries

- Employ the majority of fishers worldwide
 - Approx. 90% of 38 million global fishermen (FAO, 2008)
- Majority in developing countries
 - Often lack the infrastructure and institutions of developed countries
 - Typically open access, unregulated, and/or regulations are poorly enforced
- How individuals act and interact is important for sustainable use of fish stock

Tanzania Small-scale Fisheries



- Tanzania fisheries are primarily small-scale and open access
- Illegal gear use (e.g. dynamite, small-mesh size) prevalent
- Overexploitation, poverty, and environmental destruction

Tanzania: Beach Management Units

- Beach Management Units (BMUs) introduced in 1998
 - Community management organization, tasked with sustainable management of fisheries
- BMUs have not performed as well as expected



Focus Groups with BMUs

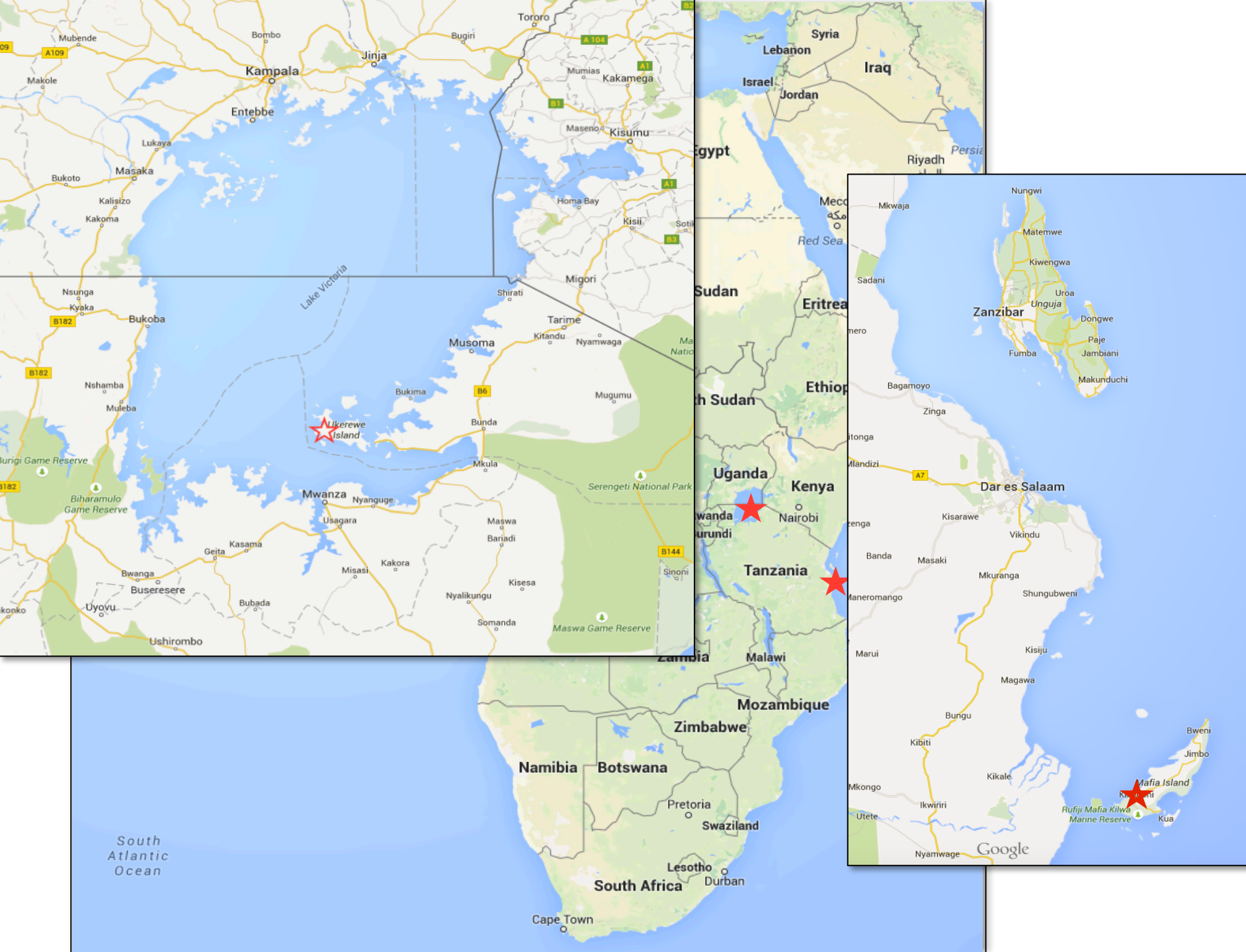
- Patrol and enforcement of illegal fishing practices sparse and ineffective
- Comment: BMU revenue (for patrols) and legal authority to enforce illegal ban would improve compliance and fishery performance



Research Question

What is the causal effect of enforcing an illegal gear ban on fishing behavior?

- Prediction: ability to enforce will increase cooperation and reduce exploitation rates
- Adds to enforcement/compliance literature
 - Expected effect not clear *a priori*
 - Local context: sample of local fishers in developing country context
 - Focus on both exploitation and compliance rates



Game Design

Designed to capture key features of Tanzania small-scale fisheries

- Dynamic
- Interactive
- Interdependent
- Voluntary compliance

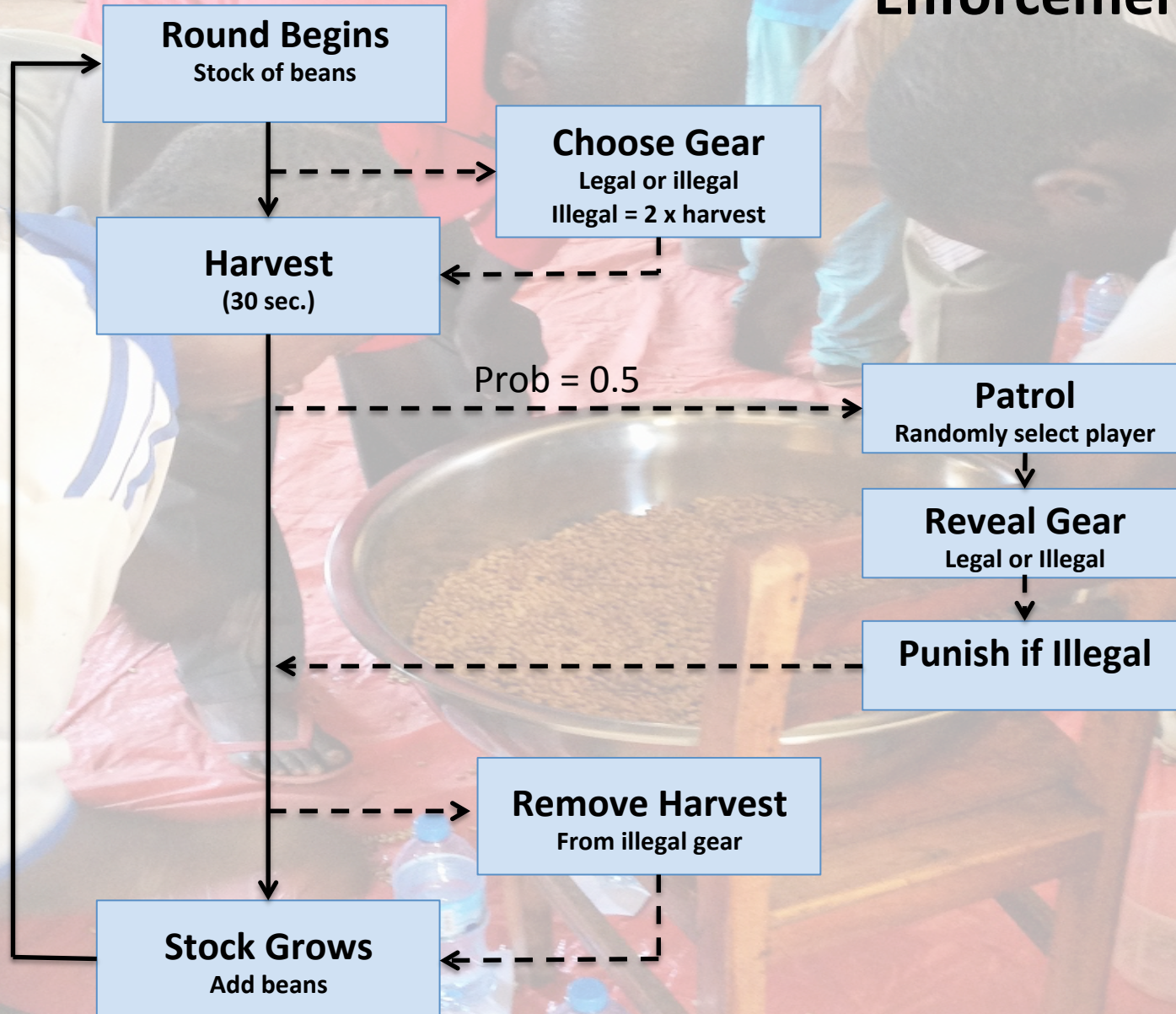
Designed to represent “real-life” fishing

- Players harvested beans from a communal bucket (Knapp and Murphy, 2010)
- Players paid for their harvest in TZ shillings at the end of each game

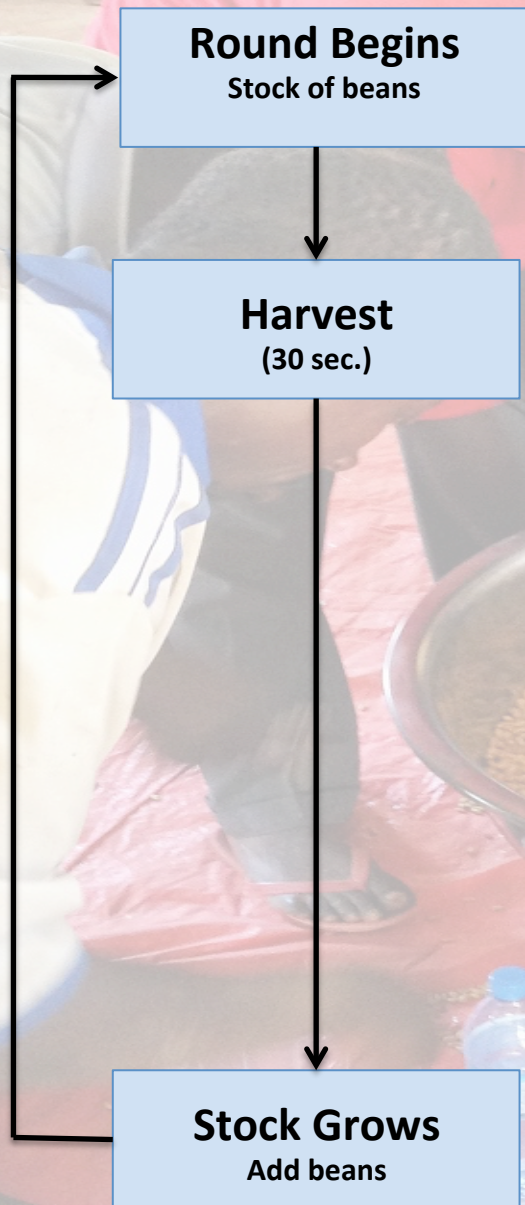
Harvest Only

Illegal Gear

Illegal Gear & Enforcement



Harvest Only



Details

- Players told game lasts between 7 and 15 rounds
 - Avoid “terminal effect”
 - Actually ended between 7 and 10 rounds
- Logistic growth
 - Observed by players
- Practice Rounds



Experimental Design

Ukewere

Mafia

20 BMUs Randomly Selected:
9 from Ukewere; 11 from Mafia

~20 fishers randomly assigned to treatment arm

Harvest only

9 groups
44 players

Illegal gear

10 groups
48 players

Illegal gear with
enforcement

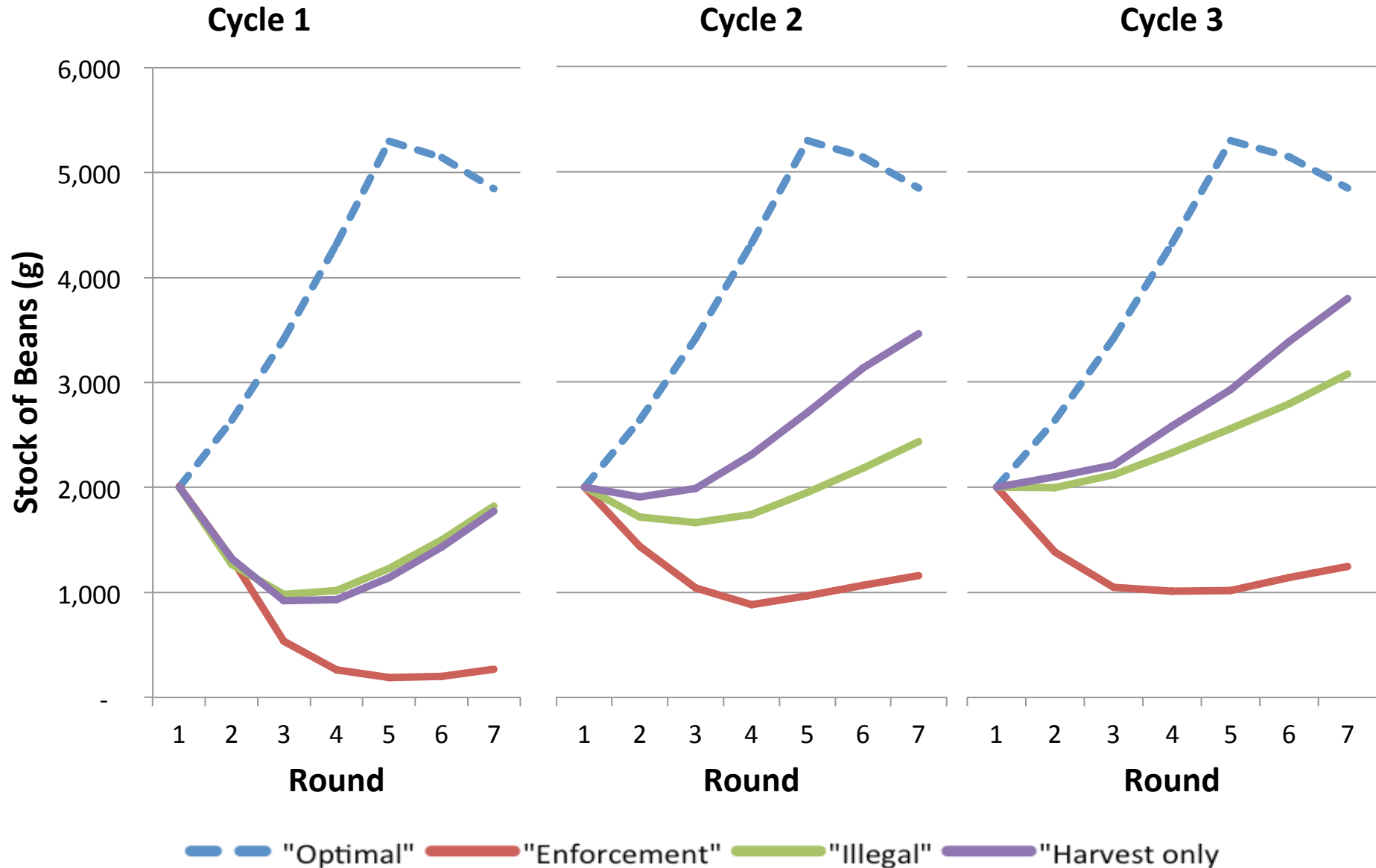
10 groups
48 players

Other

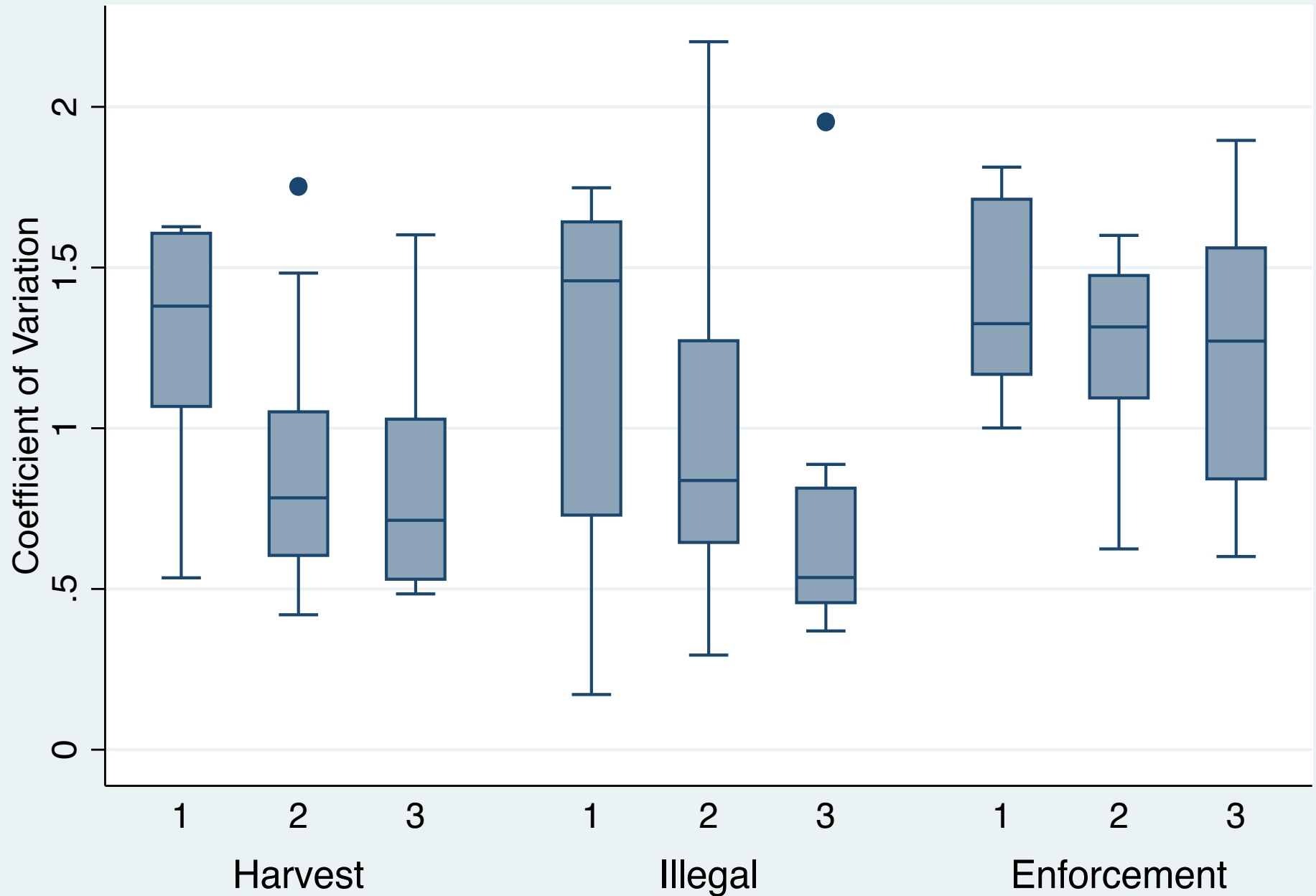
Play same game 3 times (cycles)
Between 7-10 rounds for each cycle

740 group harvest outcomes
3,542 individual harvest outcomes

Evolution of Fish Stock (Average)



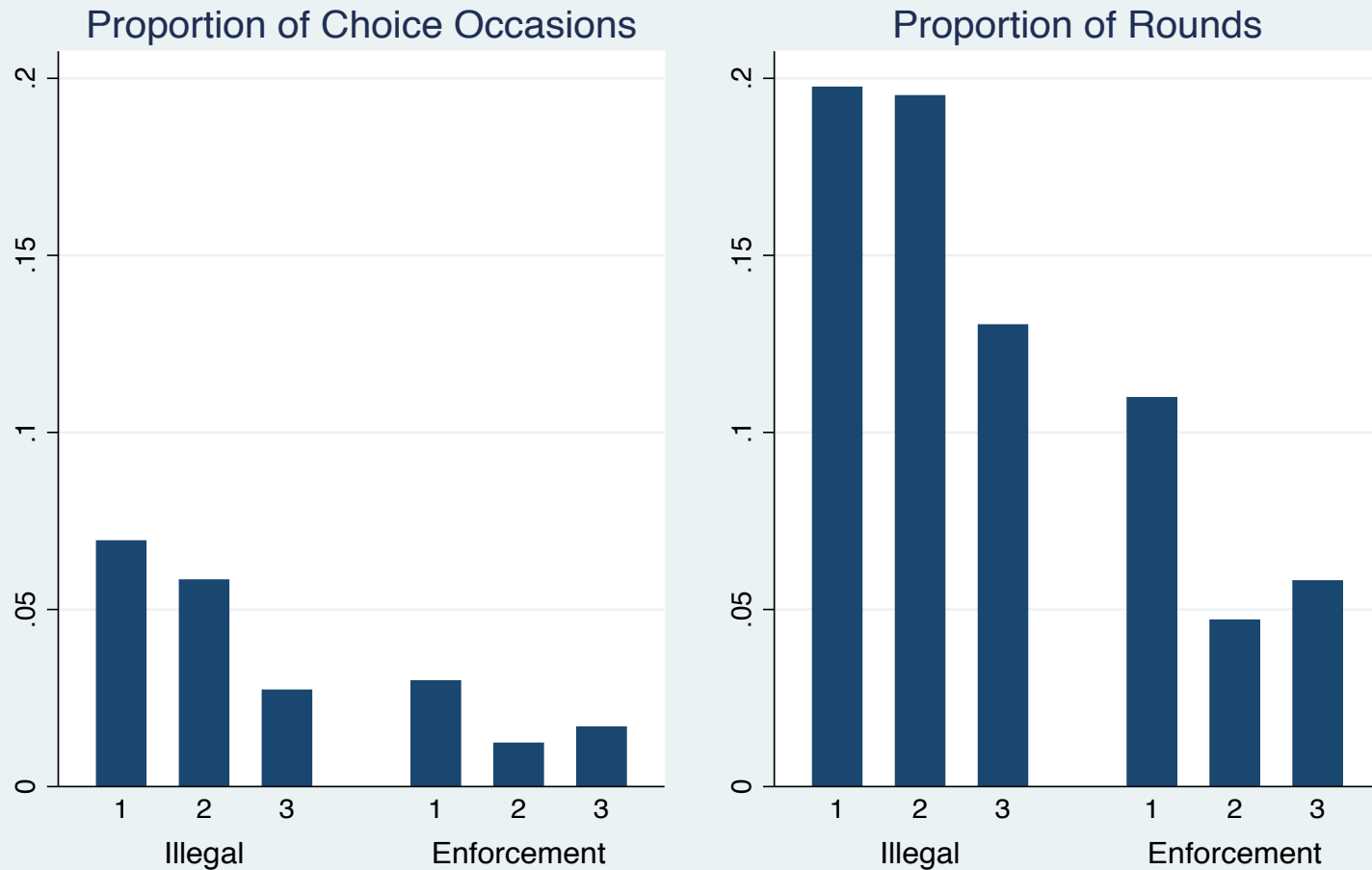
Cooperation: Within-group variation in harvest



Explanation 1: Is a Fine a Price?

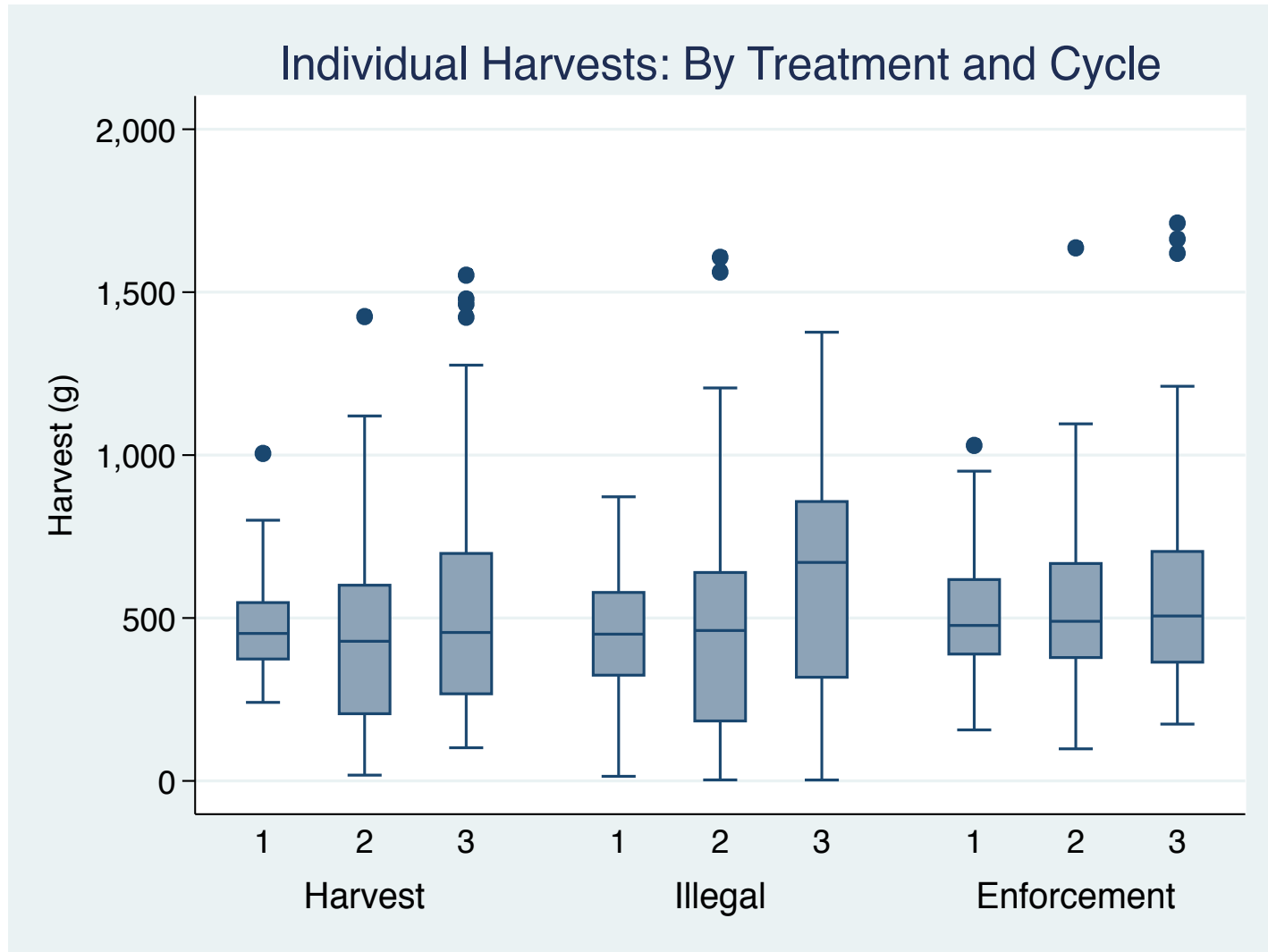
No. Very little illegal gear activity.

Illegal Gear Activity



Explanation 2: Income Maximization?

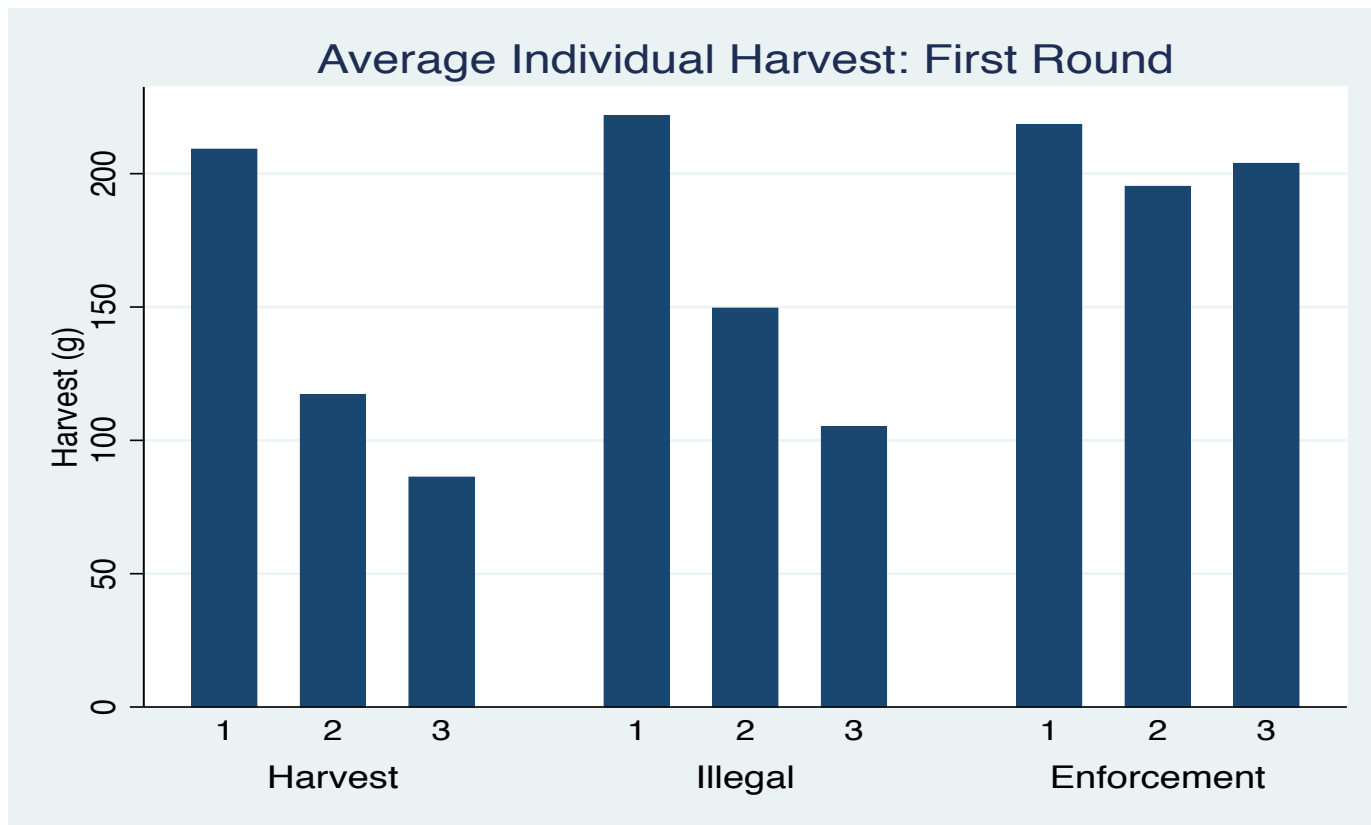
No major differences in harvest levels.



Explanation 3: Erroneous Patrol Signal?

Patrols that reveal “cooperative behavior” send an erroneous positive signal of performance

Testable prediction 1: First round harvest (prior to patrols) shouldn't differ across treatments



Explanation 3: Erroneous Patrol Signal?

Patrols that reveal “cooperative behavior” send an erroneous positive signal of performance

Testable prediction 2: Harvest rates should increase after a “positive” patrols.

No evidence of this.

Conclusions

Enforcement of a illegal gear ban results in:

1. Improved compliance (limited evidence)
2. Increased exploitation rates
3. Decreased cooperation

- Mechanism is not clear
 - Crowding out behavior?
 - Multiple potential explanations for results



Conclusions

External validity:

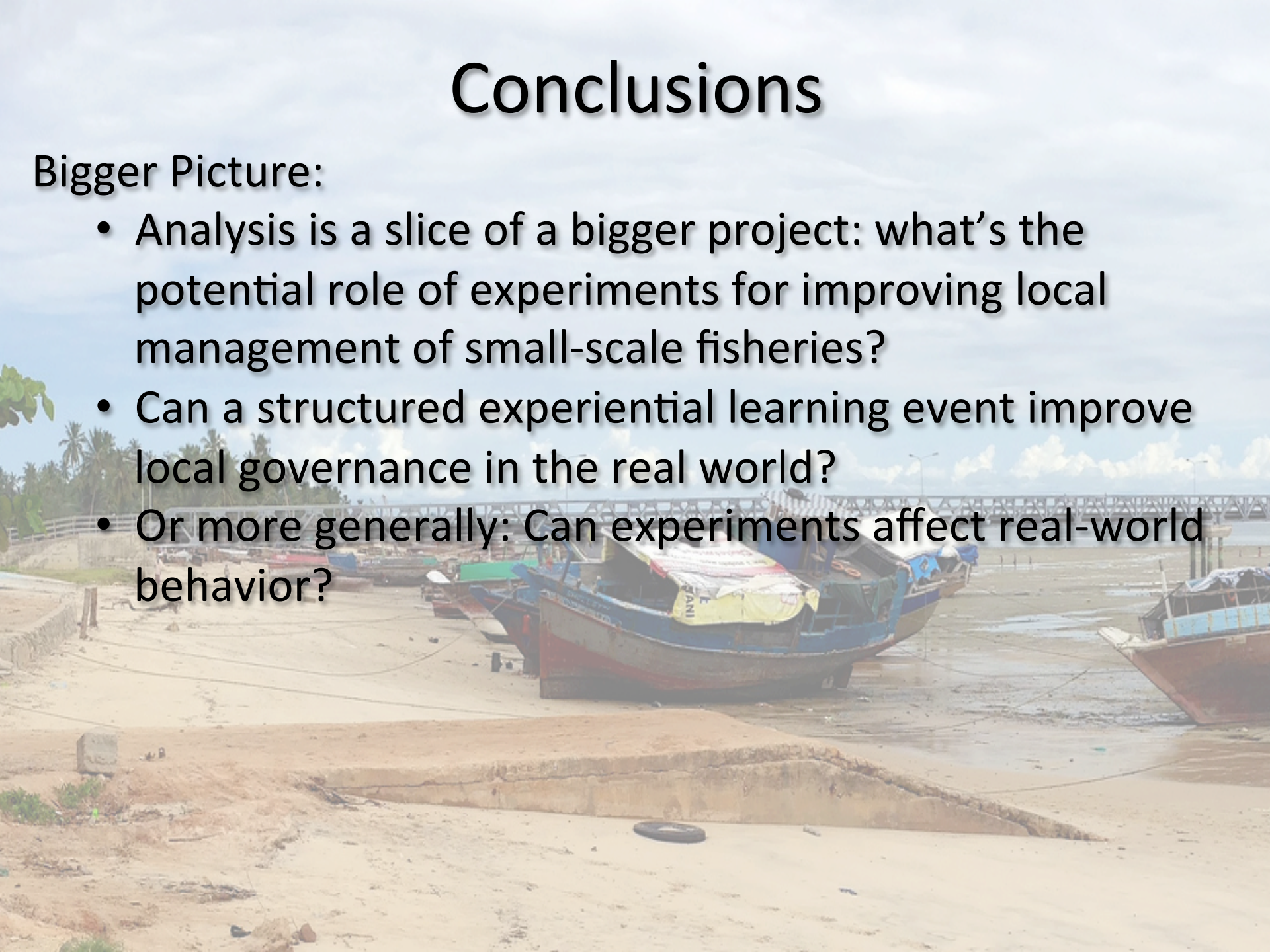
- Do experimental results inform potential effects of illegal gear enforcement in the real world?
- Or are the results simply an artifact of the game?



Conclusions

Bigger Picture:

- Analysis is a slice of a bigger project: what's the potential role of experiments for improving local management of small-scale fisheries?
- Can a structured experiential learning event improve local governance in the real world?
- Or more generally: Can experiments affect real-world behavior?



Acknowledgements



B A S I S

FEED THE FUTURE BASIS ASSETS
AND MARKET ACCESS INNOVATION LAB

